

Job Postings 01.27.21

OMNIA Partners Member Development Managers (Private Sector and Public Sector)- These positions will be located at the company headquarters in Franklin, Tennessee. OMNIA Partners is looking to hire upcoming graduates that are business-minded, driven, and interested in developing a career in procurement. Member Development Managers (MDMs) will drive growth/revenue within an assigned territory of corporate members or agencies. They will make outgoing phone calls, host virtual meetings with members, and leverage numerous supplier partner offerings to increase sales. The candidates will cultivate relationships to drive utilization of OMNIA's solutions and handle customer inquiries promptly and effectively in a fast-paced, team-oriented atmosphere. A Bachelor's Degree with an emphasis in Business, Marketing, Communications, or Public Relations is preferred, along with prior sales or customer service experience. Prior Salesforce or CRM experience is also desired. OMNIA Partners is the largest cooperative purchasing organization for public sector procurement. They have brought together the nation's two leading cooperative purchasing organizations – National IPA and U.S. Communities – under one roof to form OMNIA Partners. The collective buying power of these unified purchasing cooperatives delivers superior value and savings for public agencies nationwide. For more information about career opportunities and/or to apply, please visit www.omniapartners.com. You may also contact Jordan Green, Senior Member Development Manager-East, at (615) 649-9049 or at jordan.green@omniapartners.com. (01.20.21)

Fidelity Investments Investment Solutions Representatives, Workplace Planning Consultants, and Client Management Representatives- At Fidelity Investments, customers are more engaged than ever before, and Fidelity is continuing to hire across their organization to meet their customers' changing needs. As an employer, Fidelity is also evolving to meet changing workplace needs - developing programs and practices that support employees as they work from home, empowering them to balance work and life while they serve customers. Fidelity is actively hiring for hundreds of roles and has immediate openings for licensed financial advisors. For more information and/or to apply, please visit www.jobs.fidelity.com. This information is made available by HBCU Connect. (01.21.21)

Tennessee Personal Assistance, Inc., House Manager- This position is located in Columbia, Tennessee. The House Manager will be responsible for providing direct personal care and support with dignity and respect in a manner that meets the health, social, emotional, safety and physical needs of people who are supported. This care is provided in accordance with Individual Service Plans and the general policies and procedures of TPA, INC and DIDD. Providing direct assistance with activities of daily living (ADLS) such as bathing, dressing, meal preparation, feeding/eating, house-keeping, laundry, and community participation/outings is an essential function of this job. Assisting People supported with acquiring physical, intellectual, emotional, and social skills needed to live and enjoy life independently in a non-institutional setting is also critical. The House Manager will assist Program Coordinators with managing services, promoting staff motivation and staff retention, and monitoring service documentation and records of the program. The hourly wage for this position is \$13.50. Work hours will be Monday through Friday from 7:00 a.m. to 3:00 p.m. For consideration, please submit your

resume to Miranda at mirandas@tennesseepersonalassistance.org. Questions may also be directed to Miranda via email or by calling (615) 512-1149. (01.22.21)

City of Spring Hill Police Officers (5 Openings)- The city of Spring Hill, Tennessee, will begin examinations for full-time police officer positions. All testing dates will be provided via email upon receipt of complete applications. Incomplete applications will not be considered. The City of Spring Hill offers equal employment opportunities to all job applicants without regard to race, sex, creed, color, age, religion, national origin, physical impairment, or other non-merit factors. Minorities are encouraged to apply. Applicants must have a high school diploma or the equivalent, must be 21 years or older at the time of testing, must possess a valid, unrestricted driver's license, and must be a citizen of the United States. Candidates will be required to submit to physical fitness testing, written testing, oral interviews, criminal background investigation, criminal and driving history search, fingerprints, medical examination, psychological examination and deception test. If you have questions, please email shpdeployment@springhilltn.org (no phone calls, please). Please apply online at www.springhilltn.org/FormCenter/Human-Resources-7/EmploymentApplication-42. 01.22.21)

Adecco Group CEO for One Month 2021 Internship- The CEO for One Month program is a month-long summer internship for a student to shadow the Adecco Group's top executive leadership, earning a \$10,000 paycheck and invaluable professional experience. Last year, thousands of students from colleges and universities across the country applied. Ten are selected to undergo a rigorous boot camp with fun activities, challenges and interviews with executive leadership. The Intern selected at the end of boot camp as the CEO for One Month then trains with some of the top executives in the company – learning from the best in the business. The Intern also has an opportunity to compete against other CEO for One Month Interns across nearly 50 countries for the role of Global CEO for One Month, shadowing the Adecco Group's Global CEO. The internship has been posted on Handshake and the deadline to apply is April 16, 2021. If you have questions, please reach out directly to Sarah Davis, Vice President of the Adecco Group Foundation, at sarah.davis@adeccogroup.com. (01.25.21)

Virtual HBCU Retail Roadshow with Burlington, DICK's, and Kohl's- HBCU Connect is offering three virtual opportunities to learn more about the retail industry, network with peers, and have questions answered by industry professionals. The Careers in Retail spotlight series will kick off on Tuesday, February 2nd, at 6:00 p.m. EST. During this virtual event, participants will have the chance to hear more about careers in Product Development, Design, and Sourcing directly from the experts themselves! The series will continue on Tuesday, March 2nd, at 6:00 p.m. EST with Careers in Planning, Operations, and Visual Merchandising, and on Tuesday, March 23rd, at 6:00 p.m. EST with Crossing the Finish Line: Wrap up from your favorite Recruiters from Burlington, Dick's Sporting Goods, and Kohl's. If you're interested in joining the roadshow, visit www.HBCUconnect.com for more information. Choose "Careers" and type "RetailRoadshowRemix" in the search bar at the top of the page. Then, click on the article and use the link to reserve your virtual seat. By doing so, you'll also receive exclusive invitations to future events from all three retailers. (01.25.21)

United States Government Employment Opportunities in Alabama- There are currently over 100 posted job openings for federal government positions located across the state of Alabama. These are excellent career opportunities and include entry-level positions, positions requiring several years of experience, and positions requiring specialized experience. Jobs are available in the Departments of Agriculture, Air Force, Army, Commerce, Defense, General Services, Homeland Security, Interior, Justice, Legislature, NASA, Transportation, Treasury, and Veterans Affairs. Application deadlines vary. For more information and/or to apply, please visit www.FederalGovernmentJobs.US. (01.21.21-01.27.21)